

Weekly Newsletter - Every Friday Morning

Opening Remarks

Spotted overseas

Bio-Productions have been out and about in Europe, showing off their products to an international audience.

In other news

Reduce your business insurance premiums...be cyber-savvy. Community Transport Sussex have their Bluebird Charity Golf day at Mid Sussex Golf Club. There is a roundup of what to do with the family during half-term.

Congratulations to **CAE** for winning the inaugural Burgess Hill 10k Team Challenge, part of Mid-Sussex Marathon. We have news on a special early bird offer for next year's runs.

The BHBPA Board of Directors

We introduce three new board appointments for BHBPA.

We last held **BHBiz** five years ago, this evening we celebrate again, we can't wait to meet all our guests, it's going to be a lot of fun. We also hope to raise a significant amount on the night for St Peter & St James Hospice.

Keep the stories coming in: richard.cox@bhbpa.co.uk

We introduce you to two of our new members this week. Become part of the fastest growing business group in Sussex - Join Here.

BHBiz Awards

A record number of entries this year.

All who have participated this year should be proud to have been involved. To all of those that then made it to the Finalists stage, we salute you. To those that go home this evening with a Highly Commended mention, you should be especially proud.

The winners will be announced, to much fanfare, by each award sponsor. We look forward to celebrating their success.

We express our great gratitude and appreciation to our three judges, all highly respected members of the Sussex business community. We thank them for their valuable time and their diligence in reviewing all this year's entries. Their final choices were deeply considered.

Our Panel of Judges had this to say about this year's awards:

<u>Dee Mathieson</u>



Managing Director of Elekta Ltd., Chair of gdb

"We found this to be a really positive and interesting experience. The calibre of the companies we interviewed and what they are achieving in the Burgess Hill area is so impressive. Great to know that we have so much talent in the region and to hear how companies are giving back to the communities and worthy causes."

- Charity Champion
- Green Champion
- Community Champion
- Best Business



<u>Dr Kul Verma</u>

MD of Deep Insight

"EDI – all entries have really good intent and a willingness to make the environment the best it can be, The emphasis on recruitment and sharing experiences really shone through Winning Workplace: The entries provided positive workplaces where there was respect and pulling out the stops to get things done. Team of Stars: Entries showed how people can work effectively together with strong relationships to innovate and create agile ideas to challenge the market."

- Equality, Diversity & Inclusion Champion
- Winning Workplace
- Team of Stars



<u>Paul Rolfe</u>

Associate Principal of Chichester College Group, Chair of Chichester Chamber of Commerce & Industry, Chair of Crawley Town Centre BID

'Wow the quality has blown my mind! It was really tough judging. Thank you for the opportunity. I opted to select four finalists to showcase the amazing talents I reviewed and in two categories I also needed to select a Highly Commended as it was so close."

- Bright Star
- Businessperson of the Year
- Star Apprentice
- Future Talent & Skills Champion



Microsoft 365 Cybersecurity

Penetration Testing VoIP & Broadband



A few words from the BHBPA Chair

Mark Jackson

I am thrilled with the news that Tamara, James and Angela will be joining the Board of Directors of Burgess Hill Business Parks Association. Each of them brings a wealth of experience and expertise that will be invaluable to our association.



The addition of Angela and Tamara enriches our board with diverse perspectives and knowledge, reflecting our commitment to building an inclusive and dynamic team. I am sure that their collective contributions will enhance our ability to serve our members and achieve our objectives.

Mark Jackson

Please join me in extending a warm welcome to Angela, Tamara, and James. We look forward to their contributions and are excited about the perspectives and insights they will bring to all of our members.

New Board Members

BHBPA is honoured to welcome three new members to the Board



Tamara is the CEO of Ridgeview Wine Estate, the international award-winning & family-run English sparkling wine producer based within the South Downs National Park. Ridgeview is proud to be a pioneering force in the English wine industry. Founded in 1995, the Roberts family were one of the first wineries to be devoted to the production of traditional method English sparkling wine.

Tamara Roberts

In 2018, Ridgeview became the first English winery to gain the global accolade of 'International Winemaker of the Year' at the International Wine & Spirit Competition. Tamara has previously been a director of WineGB, the industry trade body and the Wine & Spirits Trade Association.

She is currently a Governor at Plumpton Agricultural College and on the Advisory Board of the University of Sussex Business School. In 2020 she became the first English wine professional to become Honorary President of the prestigious International Wine & Spirit Competition. Ridgeview achieved B Corp status in 2022, hold the Gold award for Green Tourism within the South Downs and are founding members of Sustainable WineGB.



James has gained a wealth of experience, having worked for accountancy firms across Sussex over the past 15 years, ranging from a top ten international firm to a start-up practice.

This varied background has given James exposure to a wide range of businesses and the expertise in how best to help them.

James heads up the Outsourcing Department at Galloways, along with managing a portfolio of businesses in and around Brighton, ranging from restaurants and bars to media companies and retailers. James has deep connections with, and a wide knowledge of, cloud-based software which he draws upon to help his clients maintain, monitor and act upon accurate and meaningful data."



Angela is the MD of Bio-Productions and is delighted to be joining the BHBPA Board, having been a member of the BHBPA Steering Committee in the past. The company itself has been a member of the Association for numerous years.

Angela Gill

In July this year, Angela became a freeman of the City of London, when she was admitted to the Livery company of <u>Worshipful</u> <u>Company of Environmental Cleaners</u>.

She has spoken at a variety of business events on the important role of women in business, including at the Burgess Hill Means Business expo, when she shared a platform with Rosemary French of the Gatwick Diamond Initiative. She is a strong advocate of women in industry.

Bio-Productions makes a direct contribution to the Gatwick Diamond economy via a £4 million turnover in Mid Sussex and by employing 37 local staff – who the management team regards as an extended family.

Tonight's Awards

This evening is a fantastic opportunity to raise funds for charity

Many companies have donated a small fee to display their banners, the flowers on each table will be available for a small donation at the end of the evening and the raffle prizes are significant, including a Fitbit Charge 6 from <u>**Epassi**</u>. Those prizes will be announced by Olympic sprinter Roger Black MBE at 10.45.

One of our sponsors this evening is our own Guest Sponsor: St Peter & St James Hospice. Let's hear from them about that. BHBiz Charity Champion Award



PROUD SPONSOR CHARITY CHAMPION



St Peter & St James Hospice Hospice care in the heart of Sussex **St Peter & St James Hospice** are delighted to be sponsors of the Charity Champion Award 2024, with our shared beliefs around the enormous role that 'people' play, in delivering our business aims.

Without incredible 'people', our hospice would be unable to care for those living with life limiting conditions throughout our local community. Without our 'people', we would be unable to fund raise more than 80% of the £6m a year it costs us to deliver our vital hospice services, or operate our 10 retail shops, drive our patient transport vehicles, deliver welfare advice, or make a difference to the lives of the bereaved through counselling and support.

From the CEO, to the volunteer who gives a morning of their time each week, 'people' are vital to the delivery of our individual and shared business goals, people are the key to all successes we enjoy.

We are therefore thrilled to sponsor the Charity Champion Award 2024 and the opportunity this brings for us to help recognise deserving individuals within local business, who make a positive difference in their role.

Goodluck to all nominees.

Bio-Productions Flying the Flag

Bio-Productions attended an international cleaning products expo

For those that know, Bio-Productions exports worldwide, across all continents. In the video below we see them interviewed at the massive Interclean 2024. Held in Amsterdam, this event attracted buyers from across Europe, Asia, Africa, and the Americas.





Contact us 01444 244000 sales@bio-productions.com bio-productions.com

New Members this week

- ourHRpeople
- City Planning

ourHRpeople

A commercially focussed HR consultancy

ourHRpeople is a commercially focussed HR consultancy providing bespoke HR solutions to your business challenges.

Along with supporting with core HR activities, ourHRpeople helps you in growing your business, whether that's by conducting an HR audit and identifying priorities, or by facilitating Management training to help grown your talent from within.

We know that on occasion, conflict enters the workplace. When it does it's critical that it's managed in the best way possible. This is where workplace mediation from ourHRpeople comes in. We provide an accredited workplace mediator to work with all parties ensuring an outcome that can translate into a more engaged and productive workforce.



ourHRpeople can also support your newly qualified or promoted HR professionals, these individuals often have the knowledge to succeed, however sometimes lack the confidence, commercial understanding or experience to act as a true partner to your business; often struggling to put into practice, what they have learnt.

Richard Bignell

We'll work with you and your HR professional by arranging ongoing coaching and mentoring tailored to your needs.

With over 23 years of HR experience, Richard started his career working in logistics for GEFCO UK (part of PSA Peugeot Citroen). He then worked in senior roles at EDF Energy, American Airlines and Adecco UK.

Recently, Richard has worked at ICG Medical, a healthcare recruitment company, across 12 locations worldwide as the Global People Director, focussing on HR, L&D and Talent Acquisition.

Richard has built his HR, Mediation and Employee Relations skills, working on cases at all levels up to and including serious discrimination cases at employment tribunal. He counts his greatest achievements as ensuring that the bespoke HR service that he provides is based on understanding what success looks like for the business he is working with, and building and maintaining lasting relationships with all stakeholders in order for any HR offering that he provides to be right for the organisation.



Richard@ourhrpeople.co.uk 07542 900697 www.ourhrpeople.co.uk/west-sussex/

City Planning

One of 10 new members who have joined BHBPA this month

We are family-run planning consultancy providing expert advice across the planning process, including appraisals of development sites, submitting applications and preparing appeal cases.

We cover town planning, architecture, transport and accessibility and have a wide range of experience covering residential use (new builds and extensions), student accommodation, co-living, Houses of Multiple Occupation (HMOs), commercial uses, mixed-use sites and town centre developments.



Please contact Kelly Rose for further information at krose@city-planning.co.uk or visit our website at <u>www.city-planning.co.uk</u>

Cyber Essentials

Cyber Essentials Certified increasingly mandatory to insure your business

As cybercrime rockets, and looks set to continue its unprecedented upward trajectory, an increasing number of insurance companies are asking clients to be Cyber Essentials Certified as a mandatory requirement. Larger companies are also increasingly demanding that their smaller suppliers demonstrate a commitment to cybersecurity by completing the Cyber Essentials Certification, in a bid to protect their supply chain.



Obtaining Cyber Essentials will help protect your business against the vast majority of cyber-attacks that are faced today, as well as staying ahead of the game for when you are asked to be certified.

Our team of qualified experts can also assist with completing insurance and professional body applications.

If you're unsure about what's involved or where to begin, Extech Cloud can help. Our expertise and dedication to cybersecurity make us well-equipped to guide you through the certification process.



<u>Contact us</u>

Talk to us on Tel: **01444 443200** email us on info@extech.co.uk, <u>extechcloud.com</u>

Let's Go! Net Zero

The Final event in the Let's Go! Net Zero Demonstrator Event programme, the 'West Sussex Sustainable Business Showcase' and it is OPEN for signups!

The next in the popular series of FREE business inspiration events will take place on:

• 25th June at the Aldingbourne Country Centre – business and economy support organisations can <u>register now.</u>

The West Sussex Sustainable Business Showcase will feature an inspiring selection of West Sussex **Green Business Champions**, sharing their insights on how they've cracked the win-win of combining a commitment to sustainability with running a successful business. An event not to be missed!





Bluebird Charity Golf Day

Join Us for the Bluebird Charity Golf Day!

Event Date: Friday, 27th September 2024 Venue: Mid Sussex Golf Club, Spatham Lane, Ditchling BN6 8XJ Start Time: Arrival from 8 AM, Tee off at 9 AM

The Bluebird Charity Golf Day is a fantastic opportunity to enjoy a day of golf while supporting a great cause. This event features a 4 Ball Stableford Competition (full handicap), ensuring a fun and competitive day for all participants.



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What's Included:

- **Morning Kickoff:** Start your day right with coffee and bacon rolls upon arrival.
- **Lunch:** A delicious lunch will be provided.
- **Format:** The competition will commence with a tee off time at 9 AM.
- **Teams:** Mixed teams are welcome to join.
- **Entry Fee:** £240 per team but individual players also welcomed.

By participating, you will be supporting CT Sussex Community Transport and the socially isolated individuals in our community.



For more details or to take part, please contact Michael at: Email: michael@ctsussex.org.uk Phone: **07837 916087**

Half Term Explorations

GoLark's handpicked gems for your half term explorations

The school holidays come round so quickly that it can take parents by surprise. At GoLark, we are all parents ourselves and understand that entertaining your kids can be a tricky business. That's why using our website www.golark.co.uk for planning your days out is a no brainer.

We have something for everyone – free places to visit, rainy days suggestions, adventurous attractions, cafés where you can catch your breath, and many more amazing venues waiting to be discovered.

However, **www.golark.co.uk** isn't just for families. We have a huge selection of wonderful places, handpicked for just about anyone – solo flyers, couples, retired flyers, you name it.

Come and lark about with us! We've handpicked a few places to save you time searching on Google... and we've tried and tested them all too!



Take a walk round Burgess Hill Green Circle, West Sussex

Did you know that we have a beautiful walk / cycle path right on our doorstep? Visitors and locals can enjoy walking or cycling off road, with wonderful meadows to meander through, ponds to sit and relax by and there is a public art trail that will enhance the enjoyment of the walk or cycle.

The trail celebrates some noteworthy achievements of local residents.

Visit a local landmark that's just round a corner from Burgess Hill

And whilst up on the Downs, leave your car in the car park by the windmill and take a walk over to Ditchling Beacon for some sheep spotting and the breathtaking views of the Downs all the way to the sea. Look out for the cowslips that are out at the moment too!



20 minutes on the train - visit Helm Gallery in Brighton, a short walk from Brighton Station

Curated by art lovers, for art lovers, Helm is a fantastic new art gallery with a coffee shop by day, and a swanky cocktail bar with arty ambience by night.



35 minutes' drive from Burgess Hill visit The Gatwick Aviation Museum

Did you know that Gatwick used to be a racecourse? You can find out everything about the history of the airport, see some cool machines in their hangar, do some plane spotting in their 30 acres of beautiful fields, sit in a first-class seat at the Virgin Experience cabin and have fun walking through the security gate. When you had enough, enjoy light refreshments in their new café.



<u>Contact us</u>

If in doubt, email us at hello@golark.co.uk We are happy to help with some other ideas. Happy larking!

Mid Sussex Marathon Weekend

The Mid Sussex Marathon Weekend: A Triumphant Return for its 13th Year! The Mid Sussex Marathon Weekend celebrated its 13th year with a spectacular sellout event over the Bank Holiday weekend. This unique marathon offers something for every runner, featuring a choice of 10K, 10 Mile, or the full marathon distance. New this year was a Burgess Hill 10k Team Challenge, which added an extra layer of excitement and camaraderie to the competition. Congratulations to **CAE** for winning this inaugural challenge!

Among the event's highlights was the participation of Mims Davies, who volunteered her time at Haywards Heath and handed out medals in East Grinstead and Burgess Hill alongside the respective Town Mayors. Their collective presence added a special touch to the celebrations, inspiring runners and spectators alike.

This year also featured a virtual marathon, allowing participants from around the world to join in the festivities. Ben Precious and Jenni Tipple emerged as the top male and female finishers in the virtual race, showcasing the broad appeal and inclusivity of the Mid Sussex Marathon Weekend.

Looking ahead, entries are now open for the Mid Sussex Marathon Weekend 2025! Runners can take advantage of the <u>Early Bird Offer</u>, locking in this year's prices for next year's event. This is a fantastic opportunity to secure your spot at a discounted rate and ensure you don't miss out on being part of this vibrant and growing community.

The Mid Sussex Marathon Weekend continues to be a cornerstone event, bringing together runners of all levels for a memorable and rewarding experience. Whether you're a seasoned marathoner or a first-time participant, there's a place for you in this dynamic and welcoming event. Mark your calendars and start training—2025 is set to be another unforgettable year!



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Swimming pool in need of refurbishment

Request for Help

This comes from **Dan Sibley**, who many of you know is the Relationship Director at Natwest Commercial Banking, and a BHBPA member. He is also the chair of the Finance and General Purposes committee for a local primary school.

St Wilfrid's Catholic Primary School is a two form entry school in the heart of Burgess Hill. We are looking for a local business to sponsor/support the repair and improvement of our swimming pool, which is 'well used' by the local community.

The Pool was initially built in 1968 with the addition of the changing room block in 1979. Through parent support and kind donations the pool changing facilities have been fully upgraded but the pool needs further significant works and upgrades to ensure that it is fit for purpose for the community for the next 50 years! Repairs to a leaking roof, the replacement of an oil fired boiler and the addition of an air source heat pump (to make it financially viable/sustainable) are all required.



According to recent statistics almost 1 in 3 children leave primary school unable to swim, this figure is expected to rise by 2025 to 6 in 10. Each term 180 children from Years 3, 4 and 5 at St Wilfrid's participate in swimming lessons. We know that for many of our families these lessons are the only opportunity that their children get to swim. The cost of lessons is kept low to ensure that they are affordable for all families. In addition to the 180 children from St Wilfrid's who swim each term, the pool is used by three other local schools. Although swimming/water safety is a compulsory part of the national curriculum, many primary schools struggle to provide swimming opportunities to their pupils due to the availability or location of facilities. The pool is also hired by two local swimming schools who teach both adults and children to swim.

With only 15% of state schools having a swimming pool, and many of these closing due to the cost of repair and maintenance, our pool is a vital resource for the children and community of Burgess Hill.

In return for a donation/sponsorship the local business will be celebrated in the school's weekly newsletter, will be able attend the Grand 'Re-Opening' and also signage could be agreed for the pool to recognise their support.



Should you like to arrange a visit to view the swimming pool and meet with our headteacher to discuss any support available please contact Vanessa Franklin (School Business Manager) on: **01444 235 254**.

The Brickworks - June Breakfast Networking

Come and join us for a light breakfast and a tour of BHBPA's newest member

Wednesday 5th June from 8.30-10.30am

Come along to one of our newest members, **<u>The Brickworks Taproom</u>** who be hosting our breakfast event in June.

There will be a short tour of the brewery and networking in the large, bright and airy taproom.

Pathways to Business Growth

An insightful presentation from our two speakers, Tim Rylatt and Henry Laker from UK Growth Coach will give you valuable tips and ideas on the different paths available to you for growing your business.

They will cover two aspects of growth that of the business owner themselves and that of your business:

Growth of the business owner

- Progressing toward your personal growth potential
- How purpose, culture, and values can dramatically affect growth rate

Growth in terms of "business progression"

 The 5 SME business progression stages The importance of team engagement, and motives The "chief reminder officer" role

We are fast approaching 40 delegates, this will be a great event!

Book the Brickworks Taproom event HERE







Tim Rylatt & Henry Laker

Ridgeview - June Evening Networking

An exclusive BHBPA Members-Only event with limited numbers.

Tuesday 18th June from 5pm-7.30pm

BHBPA can only welcome 30 to this event. It will be hosted in one of the pavilions at the **<u>Rows & Vine</u>** restaurant.

There will also be a tour of the winery and a short presentation on <u>**Ridgeview's B-**</u> <u>**Corp status**</u> and what that means, followed by some wine tasting.

Book the Ridgeview event HERE



Don't delay - Only 2 spaces left

BH Pantry - July Morning Networking

Come and join us at Burgess Hill Pantry, 25-29 The Martlets Burgess Hill

Tuesday 8th July from 8.30-10.30am You are invited to find out more about employee volunteering across Mid Sussex.

How can the charity and business sector work better together to remove barriers so anyone can volunteer? We'll have a speaker from <u>MSVA</u> on hand to explain more.

There will also be a short presentation from Claire Fuller about the invaluable service the **<u>BH Pantry</u>** provides and a tour.

Book the BH Pantry event HERE



Tea, coffee and some breakfast pastries will be provided. In the light and airy community room



Summer Hog Roast - July Evening Networking

Free for all BHBPA members - Last year the event was a sell out with 60 guests

Wednesday 17th July from 5pm-7.30pm BHBPA's summer networking event in July is a fabulous hog roast and garden party!

Generously provided by Dee and Lance and the team at <u>The Woolpack</u>.

Slow roasted for eight hours by Lance and his team, the hog roast will be served with baps and accompaniments including potato salad, green salad and of course, apple sauce!

Networking in the pub garden and terrace.

This event is one where it's all about the networking, in convivial surroundings, with no presentations. Just some great food and a big crowd expected.

Book the Hog Roast event HERE



Plumpton Racecourse - September

A BHBPA breakfast event in the Owners & Trainers Lounge Tuesday 17th September from 8.30-11.00am

We will be announcing an interesting morning with one or two additional presentations.

We'll hear first from Jacqueline Hill who will give an introduction to the racecourse and what it offers. She'll be showing a short and exciting video of what makes this place so special.

Buffet breakfast kindly provided by <u>Plumpton Racecourse</u>

Book the Plumpton event HERE



The visitors car park - follow signs upon arrival. Or Plumpton train station is just 5 mins away.

All Upcoming BHBPA Events

5th June 8.30-10.30am	The Brickworks Tap Room Tour and Networking Presentation on business growth
18th June 5.00 - 7.30pm	Ridgeview Wine Estate Tasting, Tour & Networking. Hosted in one of pavilions at the Rows & Vine restaurant. Book early - Only 2 places now available
8th July 8.30 - 10.30am	Burgess Hill Pantry Free for members With a presentation also from Mid Sussex Voluntary Action
17th July 5.00 - 7.30pm	Hog Roast at The Woolpack Free for members Our very popular summer networking event
17th September 8.30 - 11.00am	Breakfast Networking at Plumpton Racecourse Free for members Speakers to be announced

Please book our normal monthly events on our website

Whether it's an online event, or a site tour at one of our members, or a networking event at a venue. We need to know how many are attending. Spaces can sometimes be limited and we are finding increased demand. So book early!

Book all Events - CLICK HERE

Closing Remarks

We are keen to hear your stories, awards won, apprenticeships completed, sustainability improvements, your involvement with local schools and all and everything going on in various business parks in and around the town.

Let's celebrate your successes and achievements!

Deadline for copy each week is Thursday noon.

Contact me directly - richard.cox@bhbpa.co.uk



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